

# Property Price Statement

## Single residential property

### located outside the Melbourne metropolitan area

Section 47AF of the Estate Agents Act 1980

Date Prepared 16/10/26

#### Property offered for sale

Address  
Including suburb and  
postcode

39 SANTA MONICA BOULEVARD POINT LONSDALE VIC 3225

#### Key features of the property

| Building Type | # of bedrooms | # of bathrooms | # of car spaces | Internal floor space m <sup>2</sup> | Total land size m <sup>2</sup> |
|---------------|---------------|----------------|-----------------|-------------------------------------|--------------------------------|
| House         | 4             | 3              | 3               | 317m <sup>2</sup>                   | 932m <sup>2</sup>              |

#### Indicative selling price

For the meaning of *indicative selling price*, see [consumer.vic.gov.au/underquoting](https://consumer.vic.gov.au/underquoting). An indicative selling price may be a single price or a range of not more than 10% of the value of the lower limit.

Single price

or

Range between

\$2,160,000

&

\$2,290,000

#### Seller's reserve price (if property is to be sold by auction or fixed-date sale)

For the meaning of *seller's reserve price*, see [consumer.vic.gov.au/underquoting](https://consumer.vic.gov.au/underquoting). When the estate agent or agent's representative receives the seller's reserve price it must be included in this section.

Seller's reserve price

N/A

#### Median sale price

This section describes the median selling price for residential properties sold in the same suburb as the property offered for sale, sold in a 3-to-12-month period ending no more than 6 months before this statement was prepared.

|              |             |               |             |        |                |
|--------------|-------------|---------------|-------------|--------|----------------|
| Median Price | \$1,190,000 | Property type | House       | Suburb | Point Lonsdale |
| Period: from | 01 Oct 2025 | to            | 30 Sep 2026 | Source | Cotality       |

## Comparable property sales

These are the three most comparable properties to the property for sale that were sold **within five kilometres** of the property for sale **in the last 18 months**.

If there were fewer than three, but one or two, comparable properties, these must be included below.

These properties were used to help determine the estimated selling price.

### Comparable property 1

| Address                                 | Sale price  | Date of sale |
|-----------------------------------------|-------------|--------------|
| 3 BAILEY STREET POINT LONSDALE VIC 3225 | \$2,200,000 | 03-Mar-26    |

### Key Features

| Building Type | # of bedrooms | # of bathrooms | # of car spaces | Internal floor space m <sup>2</sup> | Total land size m <sup>2</sup> |
|---------------|---------------|----------------|-----------------|-------------------------------------|--------------------------------|
| HOUSE         | 3             | 2              | 2               | 194m <sup>2</sup>                   | 697m <sup>2</sup>              |

### Comparable property 2

| Address                                    | Sale price  | Date of sale |
|--------------------------------------------|-------------|--------------|
| 20 MCNAUGHT STREET POINT LONSDALE VIC 3225 | \$1,700,000 | 23-Mar-26    |

### Key Features

| Building Type | # of bedrooms | # of bathrooms | # of car spaces | Internal floor space m <sup>2</sup> | Total land size m <sup>2</sup> |
|---------------|---------------|----------------|-----------------|-------------------------------------|--------------------------------|
| HOUSE         | 4             | 2              | 2               | 207m <sup>2</sup>                   | 555m <sup>2</sup>              |

### Comparable property 3

| Address                                      | Sale price  | Date of sale |
|----------------------------------------------|-------------|--------------|
| 12 JENNIFER CRESCENT POINT LONSDALE VIC 3225 | \$1,650,000 | 11-Feb-26    |

### Key Features

| Building Type | # of bedrooms | # of bathrooms | # of car spaces | Internal floor space m <sup>2</sup> | Total land size m <sup>2</sup> |
|---------------|---------------|----------------|-----------------|-------------------------------------|--------------------------------|
| HOUSE         | 2             | 2              | 2               | -                                   | 743m <sup>2</sup>              |

## Reason there are fewer than three comparable properties

☐

I, the agent or agent's representative for the property offered for sale, did not take the sale price of three comparable properties into account in determining the estimated selling price for the property because I believe that fewer than three comparable properties were sold within the relevant period.

Explain the reason the agent or agent's representative believes that fewer than three comparable properties:

N/A

## Sale Outcome

The sale price of the property must be included in this section within seven days after the unconditional sale of the property unless an application for an exemption is pending or an exemption has been granted.

|                         |                |
|-------------------------|----------------|
| Sale Price              | \$ _____       |
| Unconditional sale date | ____/____/____ |



### 3 BAILEY STREET POINT LONSDALE VIC 3225

HOUSE

 3

 2

 2

 697m<sup>2</sup>

 194m<sup>2</sup>

Distance

**0.86km**

Sold Price

**\$2,200,000**

Sold Date

**03-Mar-26**



### 20 MCNAUGHT STREET POINT LONSDALE VIC 3225

HOUSE

 4

 2

 2

 555m<sup>2</sup>

 207m<sup>2</sup>

Distance

**0.31km**

Sold Price

**\$1,700,000**

Sold Date

**23-Mar-26**



### 12 JENNIFER CRESCENT POINT LONSDALE VIC 3225

HOUSE

 2

 2

 2

 743m<sup>2</sup>

 -

Distance

**0.42km**

Sold Price

**\$1,650,000**

Sold Date

**11-Feb-26**

RS = Recent sale

UN = Undisclosed Sale

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